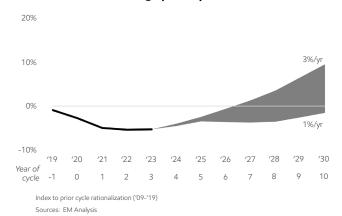


Bottom of cycle environment persists with early indications of capacity rationalization; continued HAO demand growth

PE margins compressed, 15 consecutive months of margins below previous bottom of cycle minimum.

Headwinds remain with sustained new capacity announcements. PE capacity reduction may have to occur for the market to exit bottom of cycle market conditions, 0.8 MT rationalized in '24, ~3MT asset studies announced.

Current cycle capacity rationalization lags prior cycle



Despite long market globally, supply dislocations persist with shipping disruptions. Geo political uncertainty and trade imbalances likely to remain, converters looking for suppliers with multiple supply points to maintain reliability.

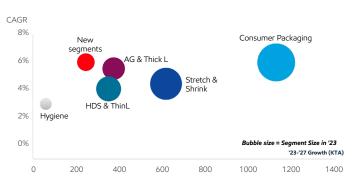
Global supply chain disruptions creating supply-driven dislocations



Source: EM Insights

Global higher alpha olefins (HAO) demand growing 1.5X faster than LLDPE. Growth driven by middle class rise, and life quality improvement.

HAO growth in key segments '23-'27



Source: Townsend Solutions, EM Analysis

Introducing Signature Polymers

We're thrilled to introduce Signature Polymers, the industry's new go-to brand for exceptional service and strong partnerships in the polymers industry.

So what's new? Find more

- PolyView events: These new global events will facilitate industry dialogue, share market insights and bring together the broader value chain.
- A unified brand: All polyolefin products will be grouped under the Signature Polymers umbrella.
- New initiatives: We are introducing several new enterprises and strengthened programs to better serve our customers and the broader value chain.
- Simplified naming: Standardized naming and improved portfolio navigation to make product selection easier.
- The Signature Polymers Academy: We plan to offer training and workshops for our customers in key markets.

These changes will help our teams tackle the value chain's complex challenges with confidence by simplifying things and boosting collaboration.

Photos from the recent PolyView event in Houston appear below. Upcoming events are scheduled in Mumbai on November 13th and Brussels on November 19.

ExconMobil Signature Polymers

Bring your impossible

"We are proud of our long history of growing with our customers globally. As our industry faces increasing challenges, our position as a leading global polyolefins supplier allows us to deliver a new level of service and partnership. We are elevating our customer experience and launching our new brand structure to fulfill this promise."

Juhan Robberts, ExxonMobil Senior Vice President









ExonMobil
Signature Polymers

Signature Polymers

Bring your impossible

ExxonMobil Signature Polymers was born from the belief that people fuel progress. From automotive and construction to packaging, agriculture, industrial, and beyond, we leverage the scale and reach of ExxonMobil to deliver the insights and innovations that empower our diverse, global partners to take their businesses to new heights. We continuously work to provide the listen-first, service-driven, gamechanging collaboration that unlocks opportunities for our partners and advances their business goals.

